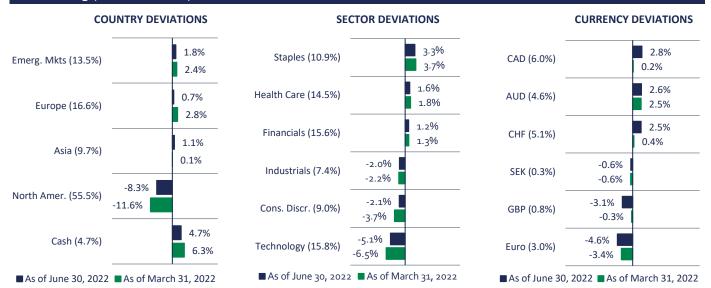
HEXAVEST



All-Country Equities

Performance (CAD)										
Annualized (%)	3 months		YTD	1 year	3 years	5 ye	ars	10 years	Since in	ception
Hexavest All-Country Composite	-8.83	-1	12.57	-6.41	2.09	3	.38	9.21		8.59
MSCI ACWI (net)	-12.90	-1	18.49	-12.24	5.75	6	.86	11.35		10.12
VALUE ADDED	4.07		5.92	5.83	-3.66	-3	.48	-2.14		-1.53
Ten last years (%)	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
Hexavest All-Country Composite	11.00	28.63	13.78	18.13	8.32	8.80	0.51	13.44	0.80	12.79
MSCI ACWI (net)	13.56	31.04	13.55	17.10	4.13	15.83	-1.26	20.20	14.22	17.53
VALUE ADDED	-2.56	-2.41	0.23	1.03	4.19	-7.03	1.77	-6.76	-13.42	-4.74

Positioning (vs MSCI ACWI)



Market Outlook							
MACROECONOMIC ENVIRONMENT	VALUATION	SENTIMENT					
		+					

The risks of an economic recession increased sharply. Declining demand will amplify the earnings recession that we were already anticipating in the first quarter of the year as a result of spiraling business production costs. This scenario contrasts with that of analysts who are still expecting strong earnings growth in 2022 and 2023. If the recession is short and shallow, it may not be enough to contain inflation and to moderate wage growth, especially in a context of labour scarcity. The scenario of a minor recession where inflation is again under control seems optimistic to us. Given the significant contrast between our expectations and those of the consensus on earnings growth and economic activity, we have revised our macroeconomic vector downward, from double negative to triple negative (---).

The US equity market is still the most expensive and is slow to adjust not only to the recession scenario but also to the rise in risk-free interest rates. Even so, the general improvement in valuation has prompted us to raise our valuation vector from triple negative to double negative (--).

Even though retail investors have gone from buying on weakness to selling on strength, institutional investors are purchasing protection and seeking safe havens, their equity exposure is still high relative to the historical norm – a sign that they still haven't thrown in the towel. That being said, amid growing pessimism, the sustained decline in our investor sentiment index continued in the second quarter. Its level now shows that investor sentiment is depressed. We will need to see a shift in sentiment, namely an improvement from a low level, to become much more optimistic about this vector. But as our sentiment indicators generally reflect growing concern, we have raised our rating for this vector by two notches, from simple negative to simple positive (+).

Our analysis of the three vectors has prompted us to maintain a defensive positioning. We are concerned about relatively high equity valuations in the context of a generally deteriorating macroeconomic environment.

HEXAVEST



All-Country Equities

Summary

Benchmark MSCI ACWI (net)

Value added objective 2% (4-year rolling periods)

Active risk 3% to 5%
Number of holdings 375 to 470
Currency management Active
Maximum cash exposure 10%

DEVIATIONS VS. BENCHMARK

Regions: +/- 15%
Countries: +/- 15%
Currencies: +/- 15%
Sectors: +/- 10%

MANAGEMENT FEES

Commingled vehicle Separate accounts

 First \$10 million:
 0.60%
 First \$20 million:
 0.70%

 Next \$30 million:
 0.50%
 Next \$30 million:
 0.60%

 > \$40 million:
 0.40%
 Next \$50 million:
 0.50%

Next \$100 million: 0.40% > \$200 million: 0.30%

Administrative fees: 0.06%

(2021)

Investment Team

Marc C. Lavoie, CPA, CA, CFA

Manager, Core strategies Experience: 22 years Team member since 2003

Christian Crête, CFA

Senior Portfolio Manager Experience: 23 years Team member since 2012

Jean-Pierre Couture, M.Sc.

Economist and Portfolio Manager Experience: 27 years Team member since 2010 Jean-Benoit Leblanc, M.Sc., CFA

Senior Portfolio Manager Experience: 23 years Team member since 2009

Julien Tousignant, M.Sc., CFA

Portfolio Manager Experience: 9 years Team member since 2013

Hao Feng, MBA, CFA

Senior Portfolio Manager Expérience: 11 years Team member since 2021

ESG Research

Véronique Marchetti, CFA

Analyst

Experience: 17 years Team member since 2010

Investment Approach

- Top-down and contrarian approach
- Diversified sources of alpha: regions, countries, currencies, sectors, industries, stocks
- Strong focus on downside protection
- Systematic integration of ESG factors
- Experienced and nimble investment team
- Clearly defined process, applied for nearly 30 years

Investment Process PORTFOLIO CONSTRUCTION **TOP-DOWN DECISIONS** Initial universe COUNTRIES CURRENCIES REGIONS ~ 2,500 stocks **SECTORS INDUSTRIES** Top-down decisions Top-down portfolio **VECTORS OF ANALYSIS** Macro Final portfolio 4 ≈ 400 stocks Valuation Currency overlay and Sentiment derivatives

Contact Us

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Sources: MSCI, DGAM, as of June 30, 2022

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The performance shown is that of a composite of all-country equity mandates managed by DGAM. Accounts in the composite may have investment guidelines that differ from those of the representative account. The inception date of the composite is December 1, 2010. Performance results are presented gross of management and custodial fees but net of all trading commissions. Returns for periods greater than 12 months are annualized. Past performance is not necessarily indicative of future performance.

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