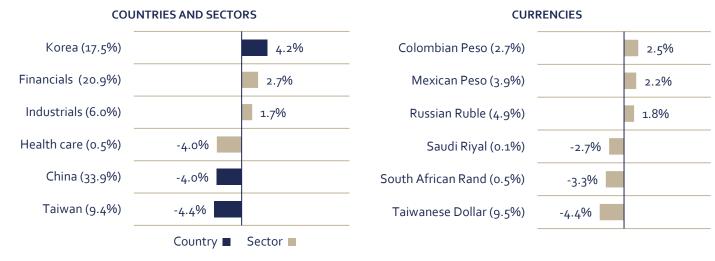
Emerging Markets Equity



HEXAVEST

Performance (CAD)										
Annualized (%)	3 months	5	YTD	1 year	3 years	5 ye	ars :	10 years	Since in	ception
Hexavest Emerging Markets Composite	1.93	3	1.93	42.79	7.01	10).77	5.96		5.93
MSCI Emerging Markets (net)	0.93	L	0.91	39.86	5.58	11	L.43	6.34		6.45
VALUE ADDED	1.02	2	1.02	2.93	1.43	-0).66	-0.38		-0.52
Ten last years (%)	2011*	2012	2013	2014	2015	2016	2017	2018	2019	2020
Hexavest Emerging Markets Composite	-11.78	11.38	4.91	3.94	1.87	3.71	24.61	-2.89	7.86	19.29
MSCI Emerging Markets (net)	-14.64	15.61	3.93	6.63	2.04	7.34	28.26	-6.88	12.45	16.23
VALUE ADDED	2.86	-4.23	0.98	-2.69	-0.17	-3.63	-3.65	3.99	-4.59	3.06

Positioning (vs MSCI Emerging Markets)



Market Outlook

MACROECONOMIC ENVIRONMENT	VALUATION	SENTIMENT
++		Ν

The massive COVID-related stimuli put in place in 2020 should continue to bear fruits for some time: EMs are benefitting from both significant stimuli in countries like China, Korea, and India, as well as the support that developed countries are providing to their own households. In the coming quarters, we expect the recovery to spread to other emerging markets. However, the recent resurgence of virus cases and the slower vaccine rollout in emerging markets might delay the expected economic normalization. Though we expect economic growth to continue to rebound over the next 12-18-months, we have left our macroeconomic vector at double positive (++).

Even in a context of low interest rates, EM equities are still expensive; they ended the quarter at the 96th percentile of their historical valuation distribution, the highest observation since the onset of the Global financial crisis. Markets are clearly anticipating a strong recovery in profitability from 2020's depressed levels. However, we feel that there is not much room for error if those estimates are to be realized. Consequently, our valuation vector stands at double negative (--).

Alike global equities, the MSCI Emerging Markets achieved new highs, returning another 4% in the first quarter of 2021. Signs of complacency and pockets of speculation have appeared lately. While equity inflows have continued during the first quarter of 2021, institutional investors remain under-exposed to the region, leaving room for further appreciation. Considering all these factors, we maintained our assessment of the sentiment vector to a neutral stance (N).

Emerging Markets Equity



Summary

Benchmark	MSCI Emerging Markets (net)
Exclusions	Tobacco, coal production and controversial weapons
Value added objective	2% (4-year rolling periods)
Active risk	3% to 5%
Number of holdings	130 to 170
Currency management	Active

DEVIATIONS VS. BENCHMARK

Regions:	+/- 15%
Countries:	+/- 15%
Currencies:	+/- 15%
Sectors:	+/- 10%

MANAGEMENT FEES

Commingled vehicle		Separate accounts	
First \$10 million:	0.70%	First \$50 million:	0.75%
Next \$30 million:	0.60%	Next \$50 million:	0.60%
> \$40 million:	0.50%	Next \$100 million:	0.50%
		> \$200 million:	0.40%

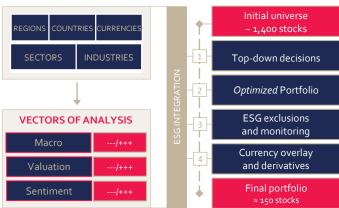
PORTFOLIO

CONSTRUCTION

Investment Process

TOP-DOWN

DECISIONS



Contact Us

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The performance shown is that of a composite of emerging markets equity mandates managed by Hexavest. Accounts in the composite may have investment guidelines that differ from those of the model portfolio. The inception date of the composite is February 1, 2011. Performance results are presented gross of management and custodial fees but net of all trading commissions. Returns for periods greater than 12 months are annualized. Past performance is not necessarily indicative of future performance.

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Investment Team

Jean-Benoit Leblanc, M.Sc., CFA Senior Portfolio Manager Experience: 22 years Team member since 2009

Julien Tousignant, M.Sc., CFA Economist and Portfolio Manager Experience: 8 years Team member since 2013

Jean-Pierre Couture, M.Sc. Chief Economist and Portfolio Manager Experience: 26 years Team member since 2010

ESG Research

Jo-Annie Pinto, CIM® Vice President Experience: 23 years Team member since 2012

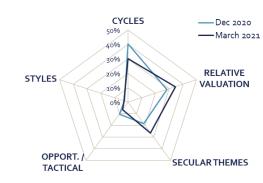
Véronique Marchetti, CFA Senior Analyst Experience: 16 years Team member since 2010

Investment Approach

- Capture long term investment opportunities as well as benefit from short term dislocations
- Top-down approach
- Diversified sources of alpha: regions, countries, currencies, sectors, industries, and stocks
- Proprietary ESG process, tailored to emerging markets

Investment Themes

As a % of total portfolio



Source: Hexavest as of March 31, 2021