



# All-Country Equities

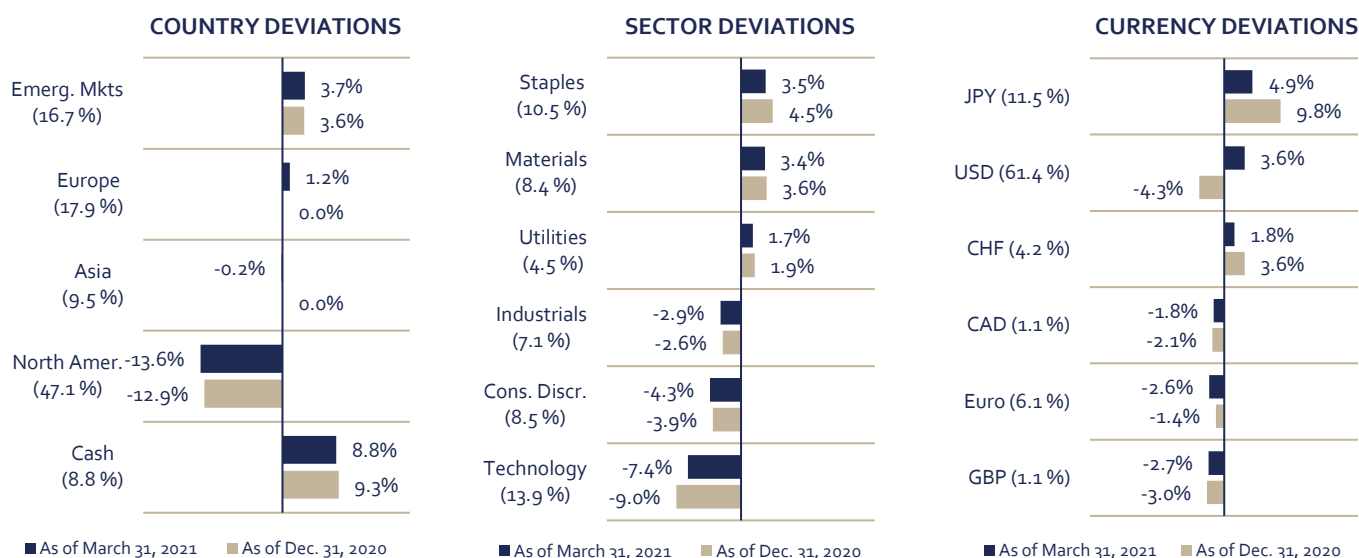
Performance (CAD)							
Annualized (%)	3 months	YTD	1 year	3 years	5 years	10 years	Since inception
Hexavest All-Country Composite	1.63	1.63	27.06	5.23	7.14	9.87	10.00
MSCI ACWI (net)	3.16	3.16	36.52	11.13	12.56	11.98	12.22
VALUE ADDED	-1.53	-1.53	-9.46	-5.90	-5.42	-2.11	-2.22

Ten last years (%)	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Hexavest All-Country Composite	-2.05	11.00	28.63	13.78	18.13	8.32	8.80	0.51	13.44	0.80
MSCI ACWI (net)	-5.05	13.56	31.04	13.55	17.10	4.13	15.83	-1.26	20.20	14.22
VALUE ADDED	3.00	-2.56	-2.41	0.23	1.03	4.19	-7.03	1.77	-6.76	-13.42

\* The inception date of the composite is December 1, 2010.

## Positioning (vs MSCI ACWI)



## Market Outlook

### MACROECONOMIC ENVIRONMENT

++

### VALUATION

---

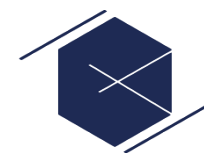
### SENTIMENT

---

In the United States, the adoption of the economic stimulus program, the success of the vaccination campaign and the reopening of the economy will contribute significantly to the rebound in growth this year and will benefit its trading partners. The synchronicity of the global recovery is less certain. We do not share the consensus optimism on the sustainability of growth beyond the impact of the stimulus programs. Even so, we think the accelerated rate of growth this year justifies an upward revision of our macroeconomic vector, from single positive to double positive (++).

The economic scenario implicit in the valuation of world stock prices is one of persistent economic growth and unprecedented strength. On average, the MSCI World's main valuation metrics were in the 96<sup>th</sup> percentile of their historical distribution as at March 31 – their highest level since the 2000 technology bubble. Of course, low rates do justify richer equity valuations, however, in our view, there is no justification for the extremes we are seeing today. We are therefore keeping our valuation vector at triple negative (---).

The global stock market reached new highs in the first quarter of 2021. What has not changed in the stock markets is the very risky positioning of a number of investors. The ultraconcentrated leveraged strategies used by some hedge funds roiled the stock market in January and March. The growing influence of speculation by small investors has continued. The prevailing greed and market risks associated with such behaviours have prompted us to keep our sentiment vector at triple negative (---).



# All-Country Equities

## Summary

Benchmark	MSCI ACWI (net)
Value added objective	2% (4-year rolling periods)
Active risk	3% to 5%
Number of holdings	375 to 470
Currency management	Active
Maximum cash exposure	10%

## DEVIATIONS VS. BENCHMARK

Regions:	+/- 15%
Countries:	+/- 15%
Currencies:	+/- 15%
Sectors:	+/- 10%

## MANAGEMENT FEES

Commingled vehicle		Separate accounts	
First \$10 million:	0.60%	First \$20 million:	0.70%
Next \$30 million:	0.50%	Next \$30 million:	0.60%
> \$40 million:	0.40%	Next \$50 million:	0.50%
		Next \$100 million:	0.40%
Administrative fees:	0.03%	> \$200 million:	0.30%

(2020)

## Investment Team

**Vital Proulx, CFA**  
Chief Investment Officer  
Experience: 32 years  
Team member since 1991

**Christian Crête, CFA**  
Vice President and Portfolio Mgr  
Experience: 22 years  
Team member since 2012

**Marc C. Lavoie, CPA, CA, CFA**  
President and Portfolio Mgr  
Experience: 21 years  
Team member since 2003

**Amélie Nolin, LL.B., M.Sc.**  
Analyst  
Experience: 2 years  
Team member since 2019

**Jean-Pierre Couture, M.Sc.**  
Chief Economist and Portfolio Mgr  
Experience: 26 years  
Team member since 2010

**Jean-Benoit Leblanc, M.Sc., CFA**  
Senior Portfolio Manager  
Experience: 22 years  
Team member since 2009

**Julien Tousignant, M.Sc., CFA**  
Economist and Portfolio Mgr  
Experience: 8 years  
Team member since 2013

**Samuel Proulx, M.Sc.**  
Analyst  
Experience: 1 year  
Team member since 2020

## ESG Research

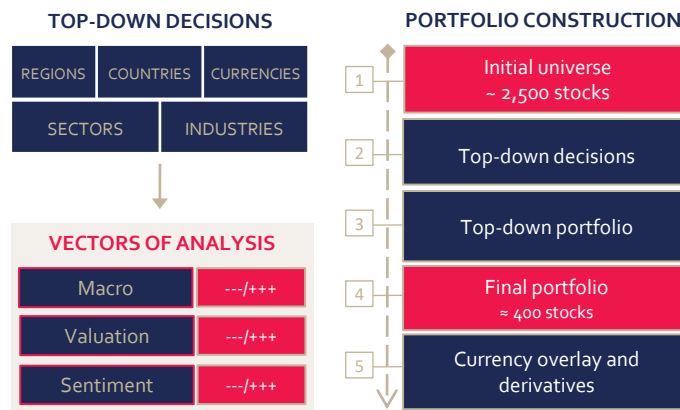
**Jo-Annie Pinto, CIM®**  
Vice President  
Experience: 23 years  
Team member since 2012

**Véronique Marchetti, CFA**  
Senior Analyst  
Experience: 16 years  
Team member since 2010

## Investment Approach

- Top-down and contrarian approach
- Diversified sources of alpha: regions, countries, currencies, sectors, industries, stocks
- Strong focus on downside protection
- Systematic integration of ESG factors
- Experienced and nimble investment team
- Clearly defined process, applied for nearly 30 years

## Investment Process



## Contact Us

514-390-8484 or 1-855-HEXAVES  
service@hexavest.com  
hexavest.com

### FOR CANADIAN INSTITUTIONAL INVESTOR USE ONLY

The performance shown is that of a composite of all-country equity mandates managed by Hexavest. Accounts in the composite may have investment guidelines that differ from those of the representative account. The inception date of the composite is December 1, 2010. Performance results are presented gross of management and custodial fees but net of all trading commissions. Returns for periods greater than 12 months are annualized. Past performance is not necessarily indicative of future performance.

The information and opinions herein are provided for informational purposes only and are subject to change based on market and other conditions. It should not be relied upon as the basis for your investment decisions. This document is not and should not be construed as a solicitation or offering of units of any fund or other security in any jurisdiction. No part of this document may be reproduced in any manner without the prior written permission of Hexavest Inc.