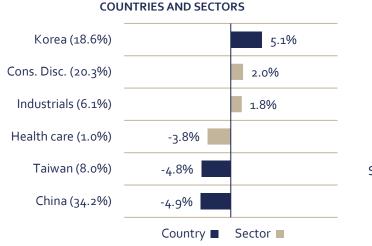
# Emerging Markets Equity



### HEXAVEST

3 month	IS	YTD	1 year	3 years	5 ye	ars 1	o years	Since in	ception
14.7	5 1	9.29	19.29	7.71	10	0.06			5.88
14.1	6 1	6.23	16.23	6.77	10	).87			6.52
0.5	9	3.06	3.06	0.94	-0	).81			-0.64
2011*	2012	2013	2014	2015	2016	2017	7 2018	2019	2020
-11.78	11.38	4.91	3.94	1.87	3.71	24.61	L -2.89	7.86	19.29
-14.64	15.61	3.93	6.63	2.04	7.34	28.26	6.88	12.45	16.23
2.86	-4.23	0.98	-2.69	-0.17	-3.63	-3.65	5 3.99	-4.59	3.06
	14.7 14.1 0.5 2011* -11.78 -14.64	14.75   1     14.16   1     0.59     2011*   2012     -11.78   11.38     -14.64   15.61	14.75   19.29     14.16   16.23     0.59   3.06     2011*   2012   2013     -11.78   11.38   4.91     -14.64   15.61   3.93	14.75 19.29 19.29   14.16 16.23 16.23   0.59 3.06 3.06   2011* 2012 2013 2014   -11.78 11.38 4.91 3.94   -14.64 15.61 3.93 6.63	14.75   19.29   19.29   7.71     14.16   16.23   16.23   6.77     0.59   3.06   3.06   0.94     2011*   2012   2013   2014   2015     -11.78   11.38   4.91   3.94   1.87     -14.64   15.61   3.93   6.63   2.04	14.75   19.29   19.29   7.71   10     14.16   16.23   16.23   6.77   10     0.59   3.06   3.06   0.94   -0     2011*   2012   2013   2014   2015   2016     -11.78   11.38   4.91   3.94   1.87   3.71     -14.64   15.61   3.93   6.63   2.04   7.34	14.75   19.29   19.29   7.71   10.06     14.16   16.23   16.23   6.77   10.87     0.59   3.06   3.06   0.94   -0.81     2011*   2012   2013   2014   2015   2016   2017     -11.78   11.38   4.91   3.94   1.87   3.71   24.61     -14.64   15.61   3.93   6.63   2.04   7.34   28.26	14.75 19.29 19.29 7.71 10.06    14.16 16.23 16.23 6.77 10.87    0.59 3.06 3.06 0.94 -0.81    2011* 2012 2013 2014 2015 2016 2017 2018   -11.78 11.38 4.91 3.94 1.87 3.71 24.61 -2.89   -14.64 15.61 3.93 6.63 2.04 7.34 28.26 -6.88	14.75 19.29 19.29 7.71 10.06    14.16 16.23 16.23 6.77 10.87    0.59 3.06 3.06 0.94 -0.81    2011* 2012 2013 2014 2015 2016 2017 2018 2019   -11.78 11.38 4.91 3.94 1.87 3.71 24.61 -2.89 7.86   -14.64 15.61 3.93 6.63 2.04 7.34 28.26 -6.88 12.45

#### MAIN DEVIATIONS (VS MSCI EMERGING MARKETS)



#### CURRENCIES

U.S. Dollar (4.7%)		4.7%
Korean Won (17.2%)		3.8%
Colombian Peso (0.2%)		2.4%
Saudi Riyal (o.o%)	-2.4%	
South African Rand (0.5%)	-3.0%	
Taiwanese Dollar (8.0%)	-4.8%	

#### MARKET OUTLOOK

MACROECONOMIC ENVIRONMENT	VALUATION	SENTIMENT
++		N

EM should continue to benefit for some time from both significant stimuli in countries like China, Korea and Brazil as well as the support that developed countries are providing to their own households. At this stage, we believe that the recovery appears well entrenched in Taiwan, China and Korea, and that China's credit impulse has just passed its peak although authorities are still focused on supporting domestic demand. In the coming quarters, we expect the recovery to spread to other EM, especially those impacted by the collapse of tourism and investment, and those that are good candidates for a catch up and a normalisation of their economies. Of course, we are carefully monitoring the differences in the timing of vaccination. Overall, we expect economic growth to continue to rebound over the next 12-18-months and have therefore improved our macroeconomic vector from a single positive to a double positive (++).

EM equities have become expensive; ending the year at the 95<sup>th</sup> percentile of their historical valuation distribution, the highest since the onset of the Global financial crisis. Markets are clearly anticipating a strong recovery in profitability from 2020's depressed levels. Still, valuation should continue to be supported by the accommodative stance of fiscal and monetary authorities around the world, so our valuation vector remains unchanged at double negative (--).

Encouraging news sparked a great dose of optimism in markets in the fourth quarter of 2020 and signs of complacency and pockets of speculation have appeared lately. However, institutional investors are increasingly looking to raise their allocation to EM. Considering these factors, we downgraded our assessment of the sentiment vector from a single positive to a neutral stance (N).

## **Emerging Markets Equity**



#### SUMMARY

Benchmark	MSCI Emerging Markets (net)
Exclusions	Tobacco, coal production and controversial weapons
Value added objective	2% (4-year rolling periods)
Active risk	3% to 5%
Number of holdings	130 to 170
Currency management	Active

#### **DEVIATIONS VS. BENCHMARK**

Regions:	+/- 15%
Countries:	+/- 15%
Currencies:	+/- 15%
Sectors:	+/- 10%

#### MANAGEMENT FEES

Commingled vehicle		Separate accounts	
First \$10 million:	0.70%	First \$50 million:	0.75%
Next \$30 million:	0.60%	Next \$50 million:	0.60%
> \$40 million:	0.50%	Next \$100 million:	0.50%
		> \$200 million:	0.40%

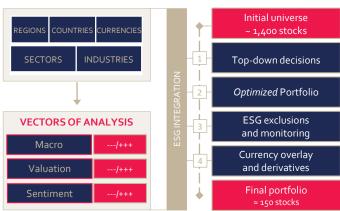
PORTFOLIO

CONSTRUCTION

### INVESTMENT PROCESS

TOP-DOWN

DECISIONS



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## The performance shown is that of a composite of emerging markets equity mandates managed by Hexavest. Accounts in the composite may have investment guidelines that differ from those of the model portfolio. The inception date of the composite is February 1, 2011. Performance results are presented gross of management and custodial fees but net of all trading commissions. Returns for periods greater than 12 months are annualized. Past performance is not necessarily indicative of future performance.

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#### INVESTMENT TEAM

**Jean-Christophe Lermusiaux, MBA** VP & Portfolio Manager Experience: 23 years Team member since 2017

Jean-Benoit Leblanc, M.Sc., CFA Senior Portfolio Manager Experience: 22 years Team member since 2009

Julien Tousignant, M.Sc., CFA Economist Experience: 8 years Team member since 2013 ESG RESEARCH

**Jo-Annie Pinto, CIM®** Vice President Experience: 23 years Team member since 2012

Véronique Marchetti, CFA Senior Analyst Experience: 16 years Team member since 2010

#### INVESTMENT APPROACH

- Capture long term investment opportunities as well as benefit from short term dislocations
- Top-down approach
- Diversified sources of alpha: regions, countries, currencies, sectors, industries, and stocks
- Proprietary ESG process, tailored to emerging markets

#### INVESTMENT THEMES

Diversified investment themes As a % of total portfolio

