

International Equities

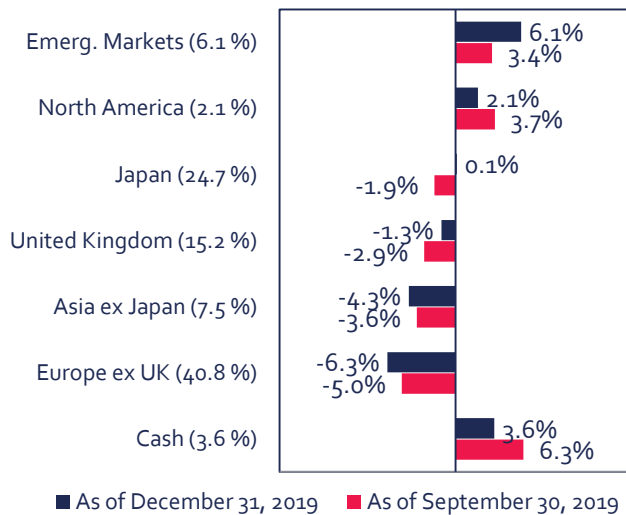
Performance (CAD)

Annualized (%)	3 months	YTD	1 year	3 years	5 years	10 years	Since inception
Hexavest EAFE Composite	5.19	11.47	11.47	6.22	7.51	7.54	7.77
MSCI EAFE (net)	5.94	15.85	15.85	8.34	8.08	7.77	5.87
VALUE ADDED	-0.75	-4.38	-4.38	-2.12	-0.57	-0.23	1.90

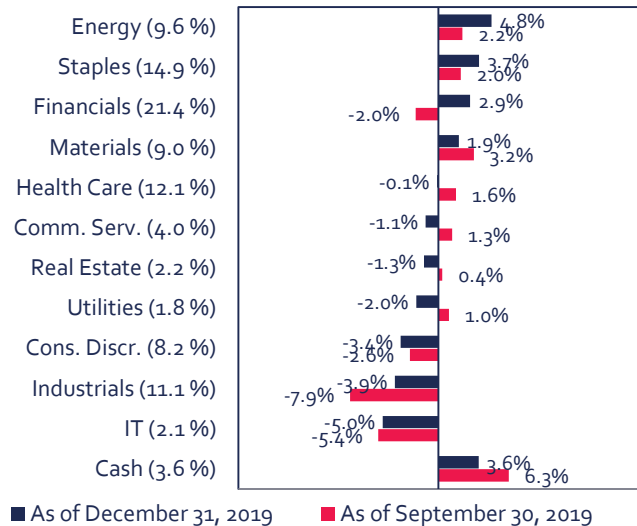
Ten last years (%)	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
Hexavest EAFE Composite	0.92	-6.43	11.99	29.69	4.97	19.02	0.73	10.26	-2.51	11.47
MSCI EAFE (net)	2.13	-9.97	14.72	31.02	3.67	18.95	-2.49	16.82	-6.03	15.85
VALUE ADDED	-1.21	3.54	-2.73	-1.33	1.30	0.07	3.22	-6.56	3.52	-4.38

Positioning (Representative Account)

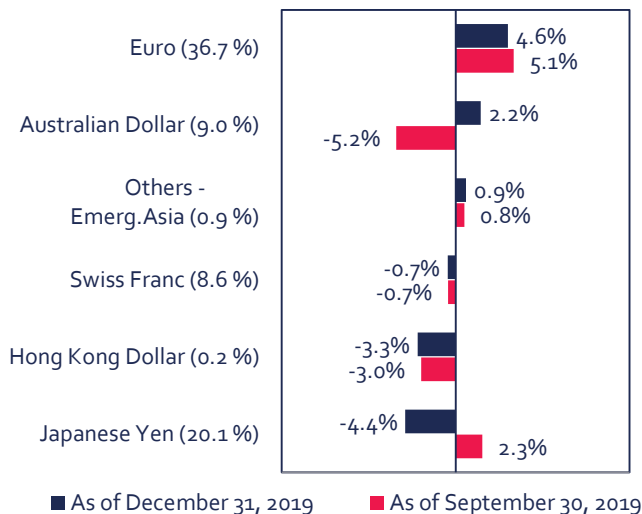
COUNTRY DEVIATIONS VS. MSCI EAFE



SECTOR DEVIATIONS VS. MSCI EAFE



CURRENCY DEVIATIONS VS. MSCI EAFE



Market Outlook

MACROECONOMIC ENVIRONMENT	VALUATION	SENTIMENT
+	--	Neutral

The deterioration of the macroeconomic environment observed in 2019 seems to be over, thanks to the China-U.S. phase one agreement, improving OECD's leading indicators and PMIs, and the considerable stimulus introduced by central banks and governments of emerging markets. Still, global equities are the most expensive in nearly 18 years with valuations hovering north of the 90th percentile. Valuation gaps are visible across asset classes, sectors, industries and styles, with the value style now being the cheapest in decades compared to more popular styles such as growth and low volatility. While sentiment has ranged between pessimism and cautious optimism for most of 2019, the mood has steadily improved in the fourth quarter. Despite the strong run in equity markets, investor sentiment is not yet hovering at extreme levels that would warrant a negative score.



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Summary

Benchmark	MSCI EAFE (net)
Value added objective	2% (4-year rolling periods)
Active risk	3% to 5%
Number of holdings	200 to 250 (higher if exposure to EM)
Currency management	Active
Maximum cash exposure	10%

DEVIATIONS VS. BENCHMARK

Regions:	+/- 15%
Countries:	+/- 15%
Currencies:	+/- 15%
Sectors:	+/- 10%

MANAGEMENT FEES

Commingled vehicle		Separate accounts	
First \$10 million:	0.60%	First \$20 million:	0.70%
Next \$30 million:	0.50%	Next \$30 million:	0.60%
> \$40 million:	0.40%	Next \$50 million:	0.50%
		Next \$100 million:	0.40%
Administrative fees: (2018)	0.08%	> \$200 million:	0.30%

Investment Approach

- Top-down, team-driven process
- Diversified sources of alpha
 - o Regions, countries, currencies, sectors, industries, stocks
- Value bias with contrarian style
- Excel in volatile markets, with focus on downside protection
- Clearly defined process, applied for nearly 30 years

Investment Team

Strategy Team

Vital Proulx, CFA Co-CIO & Chairman of the Board	Vincent Delisle, CFA Co-CIO
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Emerging Markets

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Chief Economist & Portfolio Manager

Jean-Benoit Leblanc, M.Sc., CFA
Senior Portfolio Manager

Jean-Christophe Lermusiaux, MBA
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Portfolio Manager

Mathieu Roy, M.Sc., CFA
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Multi-Region

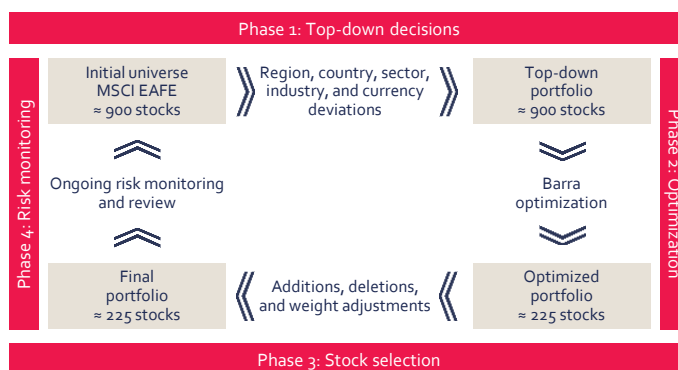
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Investment Process



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The performance shown is that of a composite of international equity mandates managed by Mr. Vital Proulx and his team at St. Lawrence Financial Consultants (1991 to 1996), Kogeva (1997 to 1998), Natcan (1998 to 2004), and Hexavest (since May 2004). Accounts in the composite may have investment guidelines that differ from those of the representative account. The inception date of the composite is May 1, 1991. Performance results are presented gross of management and custodial fees but net of all trading commissions. Returns for periods greater than 12 months are annualized. Past performance is not necessarily indicative of future performance.

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